

East North - IOOF Meeting
Wednesday, 8:30 A.M.
November 9, 1994
15236 Parthenia St., P.C.
Speaker: David Katz

Back By Popular Demand! **“How to Become an REO Listing Agent”**

Join us this Thursday with David Katz of RE/MAX WEST to learn how to become a listing agent of REO properties. David has successfully sold residential properties for lenders and owners in foreclosure since 1985. David will share with us “How to Get Listings”, and “What are the Lenders Looking For In an Agent.”

David has been a member of SFVAR for the past 10 years and specializes in the listing and selling of REO properties in the San Fernando Valley. David is also the author/publisher of R.E.O. Directory, The Source Book, networking hundreds of lender's REO Departments for California real estate since 1986.



If you'd like to find out how to become a listing agent for REO's - plan to attend this meeting!!

So come early, bring a listing pitch, plenty of cards for networking and enjoy the refreshments. See you there!

Make weekly area meetings a part of your business week!!